Be Productive, Not Busy

## Strategies for Success



TJ Smith, Director Sherman Township Library

## Techniques

- » Calendar Management
- » Project Management
- » Time Management
- » Email Management
- » Collaboration Tools





## Start Your Day Right

- » Start your work day by tidying your workspace.
- » Set your goals for the day.
- » No email until you've "eaten three frogs."
  - Spend your mornings on items that require a high level of concentration that you don't want to do. Your day will be easy sailing after that.
- » Keep morning meetings on schedule.
- » Don't multitask.
- » Learn to say no.

"Eat a live frog first thing in the morning, and nothing worse will happen to you the rest of the day." - Mark Twain

### Calendar Management Techniques

- » Time Blocking
- » 43 Folders Tickler Files
- » Bullet Journal
- » Planner
- » Conditional Formatting in Spreadsheets



## Time Blocking



- » Group like tasks.
- » Schedule in breaks/downtime.
- » Try choosing a theme or focus each day.
  - Monday = planning, scheduling, delegating
  - Tuesday and Wednesday = peak productivity
  - Thursday = meetings and deadline checks
  - Friday = reminders, status checks, deep email work
- » Gives a great visual of commitments.
- » Adjust as needed.

## 43 Folders Tickler Files



- » 43 folders
  - 12 month folders
  - 31 day folders
- » Place for everything you need reminded of in future.
- » Check file each morning.
- » Place date file into next month's section.
- » At the beginning of a month, sort files into days.
- » Add quarterly and/or weekly folders if useful.
- » Use index cards for daily tasks.

## Bullet Journal



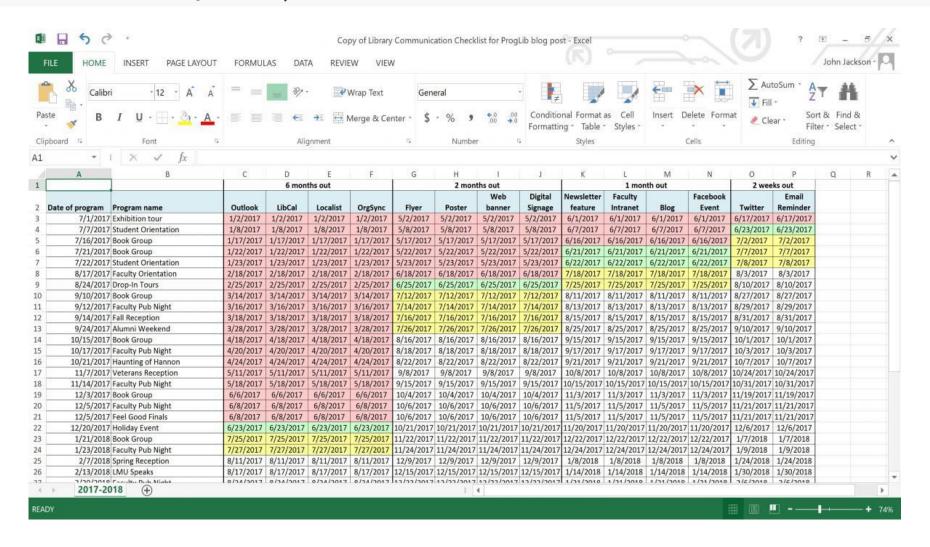
- » Use various bullets, markers, and signifiers to organize.
- » Make a key of bullets, marks, and signifiers.
- » Keep it simple.
- » Does not need to be pretty to be effective.
- » Utilize an index.
- » As journal grows, thread like pages.

## Planner



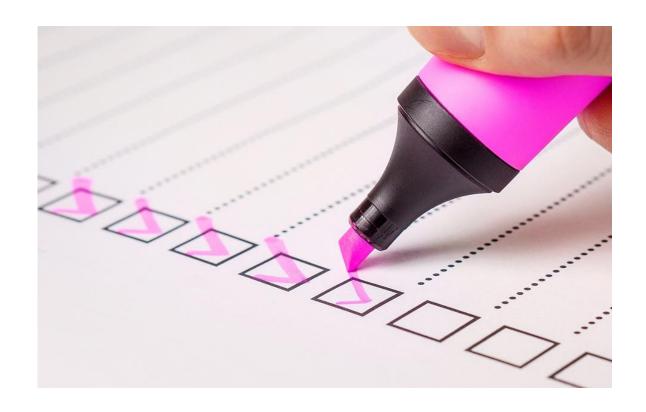
- » Have a regular daily planning session.
- » Have a regular weekly planning session.
- » Use the monthly section.
- » Use one planner for everything.
  - Try color-coding if necessary.
- » Make your steps concrete.
- » Check it a lot.
- » Choose a planner that fits your needs.
- » Make it fun to use.
- » Don't stress about filling it up.

## Conditional Formatting in Spreadsheets



## Project Management Techniques

- » Priority Lists Brain Dump Method
- » David Allen's GTD Brain Dump Method
- » Ivy Lee Method
- » Warren Buffett's Two List Strategy
- » Eisenhower Matrix Priority Sorting
- » 10/10/10 Method for Decision Making



## Priority Lists Brain Dump Method

- Grab pen and paper.
  - 1. Not the time for tech.
  - 2. Carve out time, this requires focus.
  - 3. Be patient with yourself.
- 2. Create three lists
  - 1. Musts: items you are already committed to
  - 2. Wants: like to do, but not yet committed
  - Perhaps: items in consideration that may require more research, decisions, or are a generally low priority
  - 4. Begin with Musts and work to Perhaps items.

- Evaluate your lists.
  - 1. During evaluation, consolidate projects.
  - 2. Freely move items between lists as priorities and/or commitments change.
  - 3. Least amount of Musts so you can get to Wants faster.
- 4. Completing items.
  - 1. Begin completing items on your Musts list.
  - Once all of your Musts are complete move on to your Wants, then Perhaps items.
  - 3. If you are feeling overwhelmed or out of balance, try repeating the process.

## David Allen's GTD (Getting Things Done) Brain Dump Method

- 1. Grab pen and paper.
- 2. Write down every task.
  - Work / Career
  - House/Chores
  - 3. Family
  - 4. Health & Fitness
  - 5. Friends/Colleagues
  - 6. Shopping & Bills
  - 7. Books, Articles, & Education
  - 8. Hobbies & Entertainment
  - 9. Miscellaneous
  - 10. If <300 tasks, keep listing.
  - 11. Adjust categories to fit you.
  - 12. Work in order from #1-9.

- 3. Separate list into Projects.
  - 1. Group similar tasks.
  - 2. Some tasks are already projects.
- 4. Create a Next Tasks List
  - 1. Write first task for each project.
- 5. Select Next Task
  - 1. Context/Environment
  - 2. Available Time
  - 3. Available Energy
  - 4. Priorities
  - 5. Do task.
  - 6. Add next task for project to list.
  - 7. Repeat these steps.

- 6. Future/Maybe List
  - 1. Much like Perhaps List
- 7. Calendar is Sacred Space
- 8. "Waiting For" List
  - Keep track of items you need to remain aware of, but can't do anything about in the moment.
- 9. Resource Files
  - 1. Store non-actionable items.
- 10. The Intangible Element
  - 1. Trust the process.
  - 2. Make it work for you.
  - 3. Customize as needed.

## log Lee Method

- 1. At the end of a day write down the six most important items you need to accomplish the next day. Stick to six items.
- 2. Prioritize and number those items.
- 3. The next day, begin with task one and work your way down the list.
- 4. At the end of the day, move any remaining tasks to tomorrow's list.
- 5. Return to step 2.

Six isn't a magical number, the importance is focusing on a limited number of items, one at a time.



## Warren Buffett's Two List Strategy



- 1. Write down your top 25 goals.
  - 1. Choose a timeline that makes sense to you- this week, month, year...
  - 2. You can also use this in a bigger picture sense- career, social, personal
- 2. Select and circle your top five goals.
- 3. Only focus on your top five goals.
- -The remaining items get ZERO focus until the first five are reached.
- -The items most likely to derail your progress are other things you care about. These things populate your original list.
- -Compared to your top five goals, the remaining goals are distractions.
- -Be ruthless with your focus.

## Eisenhower Matrix Priority Sorting

- Write down all tasks.
- 2. Sort your items based on priority.
  - 1. Identify Urgent items with a U.
  - 2. Identify Important items with an I.
  - 3. Items can have both, one, or no labels.
- 3. Sort items according to the matrix.
  - 1. Items that are both Urgent and Important are top priority.
  - Items that are Important, but not Urgent should be scheduled.
  - 3. Items that are Urgent, but not Important need delegated. Find someone who can do it now.
  - 4. Items that are neither Important or Urgent get purged.

#### The Eisenhower Matrix

	URGENT	NOT URGENT
IMPORTANT	DO Do it now.  Emergencies Pressing Clients Deadline driven projects	SCHEDULE Decide when to do it.  Long-term business planning Calling back a client Replying to a specific email
NOT IMPORTANT	DELEGATE Who can do it now?  Booking a trip Scheduling interviews	DELETE Purge task.  Social media Working on a dead project

DanSilvestre.com

## 10/10/10 Method for Decision Making

- » For any decision you're struggling with, ask yourself:
  - How will I feel about this 10 minutes from now?
  - How will I feel about this 10 months from now?
  - How will I feel about this 10 years from now?
- » Process your choices during spare moments.
- » Focusing on the future impacts current choices.
- » Long term choices, done consistently and in large numbers, create an exponential curve of quality of life over time.
- » Helps you establish a pattern of behavior.
- » Each day is fresh for new choices and patterns.

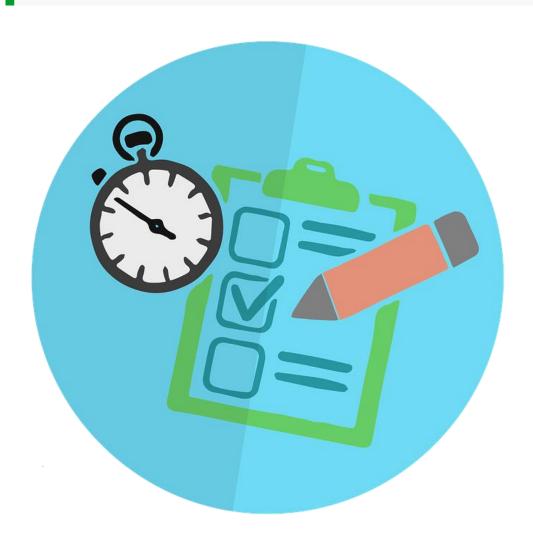


## Time Management Techniques

- » Two-Minute Tasking
- » Pomodoro Technique
- » 18 Minutes
- » 100 Blocks A Day
- » Warren Buffett's 20 Slot Rule
- » C.O.P.E.
- » RescueTime



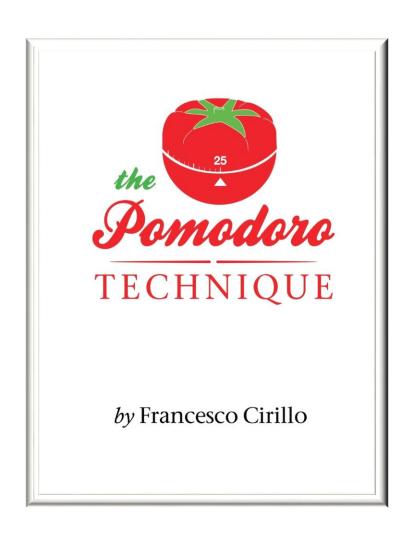
## Two-Minute Tasking



#### » For every new task:

- Will it take less than two minutes to complete?
- If yes, start it right away.
- If no, but a priority, spend two minutes on the task.
- If no and not a priority, write down for later.

## The Pomodoro® Technique



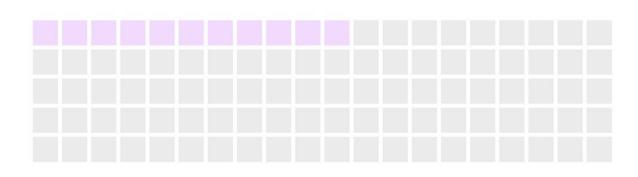
- Choose a task.
- 2. Set a timer for 25 minutes.
- 3. Work only on that task until the timer goes off.
- 4. Place a checkmark next to the task.
  - 1. Some tasks may require multiple checks.
  - 2. This allows you to track time needed for different tasks.
- 5. Take a 5 minute break.
- 6. Repeat.
- 7. Every four sessions, take a longer break (15-30 mins).
- 8. If distracted by others, either
  - 1. Stop where you are and begin a new session later, or
  - Inform them you are busy, let them know when you will get back to them, and get back to them as scheduled.

## 18 Minute Technique



- 1. Take 5 minutes to set your plan for the day.
  - 1. Set goals for the day.
  - 2. Complete first thing at work.
  - 3. Schedule urgent/important tasks and try to complete them early in the day.
  - 4. Decide when/where you'll complete your tasks.
- 2. Every hour take a one minute break to refocus.
  - 1. Reflect on your productivity.
  - 2. Recommit to your task or goals for the next hour.
- 3. Use 5 minutes to reflect on your day.
  - 1. What worked?
  - 2. What didn't work?
  - 3. Where did you get distracted?
  - 4. What can you do to be more productive tomorrow?

## 100 Blocks A Day



- » If 8 hours are set aside for sleep, 16 hours remain.
- » 16 hours can be broken into 100 10-minute blocks.
- » It may sound like a lot, but here are some facts about how the average American spends them:
  - 14 blocks on social media
  - 12 blocks on commuting to & from work
  - 48 blocks at work
  - 12 blocks eating
- » You can schedule your work blocks to boost efficiency.
- » Also be mindful of using your remaining free blocks each day for things that bring you joy or to reach goals.
- » Take in the bigger picture; where are you spending your time and do those things deserve your time?

## Warren Buffett's 20 Slot Rule



- » Limit yourself to 20 investments.
  - Time
  - Goals
  - Financial
- » Make smarter investments.
- » Load up on what you're good at.
- » Focus on a smaller selection of items.
- » Be willing to go "all in."
- » Trim the good to make room for the great.

## C.O.P.E. Technique



- » Clear-Organized-Productive-Efficient
  - Analyze how you spend your day.
  - Log your activities.
  - Eliminate time wasters.
  - Organize everything around you.
  - Prioritize tasks.
  - Work on one task at a time.
  - Systemize repetitive tasks.

## Rescue Time Application



#### **Email Management Techniques**

- » Inbox Zero
- » Deadline Folders
  - Today
  - This Week
  - This Month/Quarter
  - FYI
- » Color Coding
  - Automatic Formatting
  - Conditional Formatting
- » Management Software (Free)
  - Shift
  - Unroll.me
  - IFTTT
  - Google Inbox
  - Checker Plus



#### **Collaboration Tools**

#### Files & Documents

- » Dropbox
- » Microsoft OneDrive
- » Google Docs
- » Zoho Docs
- » ONLYOFFICE
- » Microsoft Office Online

#### **Project Management**

- » Trello
- » Asana
- » Wunderlist
- » TickTick
- » Monday

#### **Notes**

- » Evernote
- » Dropbox Paper
- » Google Keep
- » INKredible
- » Notejoy
- » AnyList

#### **Scheduling**

- » Doodle
- » TeamUp Calendar

#### <u>Design</u>

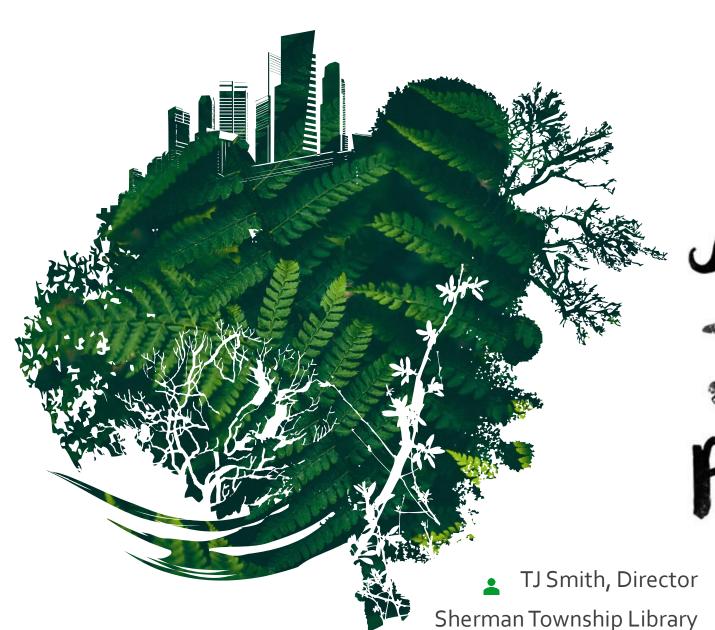
- » Canva
- » InVision



## Big Ideas

- » Be intentional.
- » Make it personal.
- » Find tools that work for you.
- » Limit your focus.
- » Tackle the big stuff first.
- » Reflect and adjust.





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